

Everybody, consumer or dealer, should have only the best. We distribute through **Dry Goods** dealers the following proved, exclusive, high-class specialties. Do not accept substitutes---there is nothing "just as good."

"Humidor" Linens

(REG. U. S. PAT. OFF.)

Household and Fancy Linens, all the newest and privately owned designs. Made from the best flax by the world's best manufacturers. Good Linen will outwear double the quantity of poor linen. You pay just as much for every yard of poor linen as you are asked for HUMIDOR Linens, which are the best Linens it is possible to make.

We hand you these goods under the Humidor mark, as the best the world can produce, bought to the best advantage, every possible point taken care of, even to preservation of richness and quality, through our Humidor Wrapper and Humidor Process.

"Charmant" and "Superbe" Silk and Wool Poplin

These exquisite goods come in a full line of shades for day and evening wear. A beautiful fabric which has given universal satisfaction. Every yard guaranteed perfect.

"Killarney" Suiting

(LINEN FINISH)

39 inches wide—Looks like linen, wears as well, and greatly improves with washing.

Take notice: The genuine Killarney Suiting is 39 inches wide, and has "Killarney" stamped on the selvedge. Beware of imitations, as unscrupulous dealers are putting spurious goods on the market, trading on the well deserved popularity of the original and genuine Killarney. See that your dealer gets his Killarney Suiting from the undersigned, who are the sole Converters and Wholesale Distributors of the goods.

"Oak" Serges

(REG. U. S. PAT. OFF.)

Guaranteed All Wool—Sponged and Shrunk. These goods are the standard for good serges. You can get nothing better for the money. Come in all wanted colors and are guaranteed in every way to give the utmost satisfaction.

"NULINON"

A new white wash fabric in which has been attained the perfection of high-class French linen in finish and clean, clear, round thread effect, but at the price of cotton. NULINON is the most desirable fabric of its class on the market for coat suits, jackets or separate skirts. It is something new and original. Won't muss or wrinkle like linen. Won't wash stiff, but will retain its soft and pliable finish.

Should your dealer not carry these items, write us and we will refer you to the nearest one who does.

STRAWBRIDGE & CLOTHIER,

Importers Converters Distributors

PHILADELPHIA

NEW YORK
874 Broadway

PARIS
7 Rue Ambroise-Thomas

BOSTON
41 West Street

CHICAGO
180 W. Adams St.

The Richmond Chamber of Commerce

Welcomes Philadelphia

Manufacturers, Merchants, Jobbers and Representatives of the Various Commercial Organizations to the most progressive and rapidly growing trading centre of the South--

Richmond, Virginia

We Want More Trade from Philadelphia

Richmond manufactures many articles Philadelphia can use to advantage. We hope to trade more extensively with Philadelphia, and we believe your Trade Extension Visit to our city will stimulate our mutual interests.

T. M. CARRINGTON, President.